

# MIEL

## Uso para industria



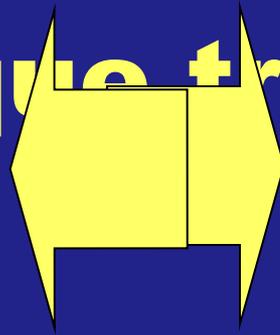
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PROAPI - Argentina

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que tradicional



# Tecnología de extracción

- **Tecnología disponible**
- **Instalaciones**
- **Tecnología de ex**
- **Modelos asociativos**
- **Gestión**



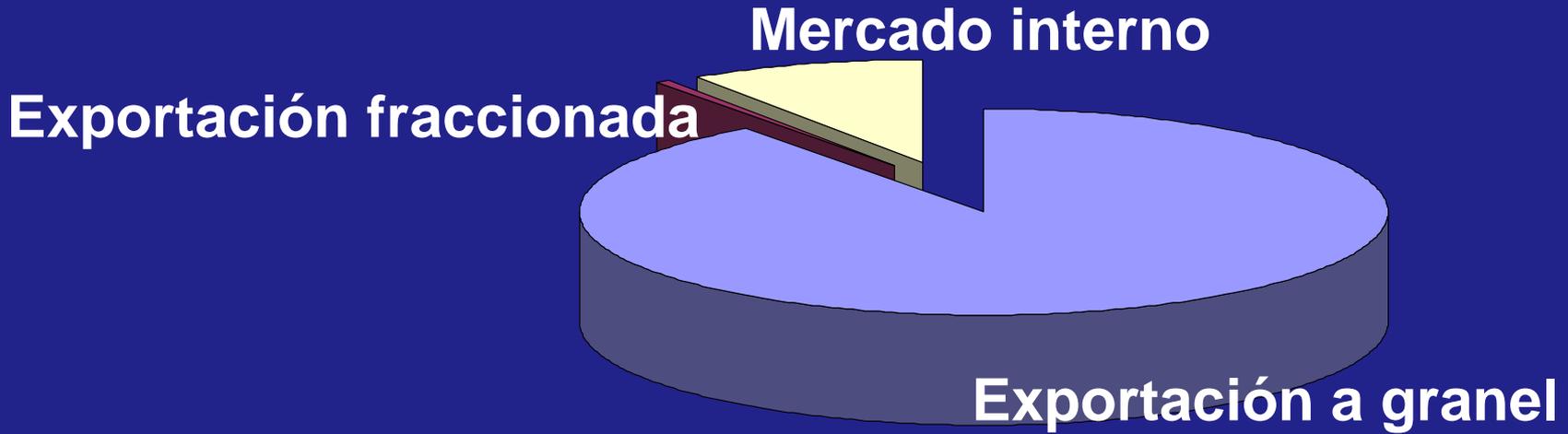
# Tecnología de filtrado y fraccionado



# Enfoque industrial



# Enfoque industrial



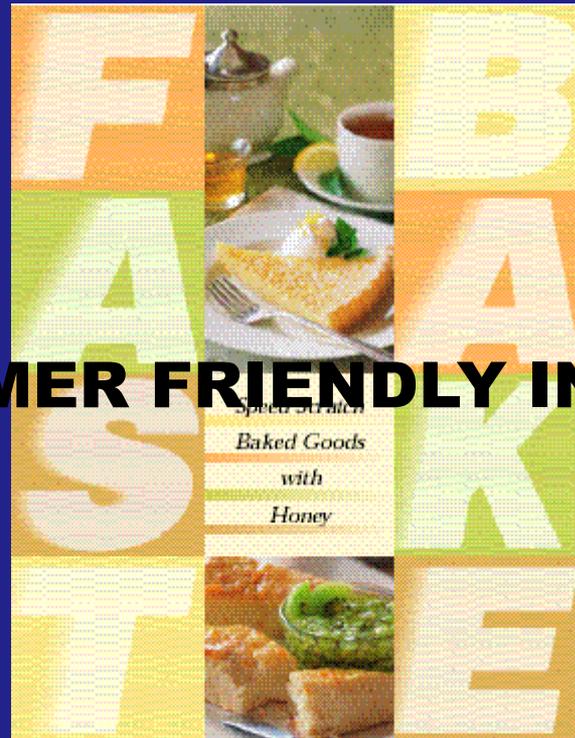
# Enfoque industrial



La miel es un producto donde comienza un buen alimento

National Honey Board

“ CONSUMER FRIENDLY INGREDIENT ”



# PRODUCTOS DE MIEL

- **Miel deionizada** remoción selectiva de iones
- **Miel Desproteïnizada**
- **Miel secada/deshidratada**, desecada y con aditivos que facilita el procesamiento

Secado por pulverización, microondas, secado al vacío, congelación

Uso de aditivos

para modificar y mejorar la funcionalidad del producto  
se mezcla con estabilizadores (harina o almidones 20-70 %)

Mezclas de panadería, cosmética, productos cárnicos,

# PRODUCTOS DE MIEL

- **Extracto de Miel**, formado por remoción de componentes específicos. Producto aromático natural derivado de la miel
- **Sabor natural a Miel**, sustancia obtenida por extracción a partir de la miel y le da su sabor
- **Miel extendida**, producto extremadamente viscoso generalmente mezclado con otros ingredientes
- **Miel ultrafiltrada**: miel a la que se removió todas las sustancias que no pasan por una membrana específica (enzimas, proteínas, polipéptidos). No hay sedimentos, menor viscosidad, uniformidad conteos microbiológicos reducidos. (0,1 micrón)

# PROPIEDADES FUNCIONALES

- **Higroscopicidad:** deseado en pastelería y panes – Inconveniente en conservación.
- **Baja tensión superficial:** buen humectante en productos cosméticos – Inconveniente: espumado de la miel.
- **Carbohidratos:** propiedades endulzantes, retiene humedad, extiende vida útil, reactividad a microondas, habilitar para resaltar color y sabor  
Cristalización.
- **Poder endulzante:** 1 a 1,5 más dulce que el azúcar.
- **Densidad:** depende del contenido de humedad – Separación de fases
- **Propiedades térmicas:** fundamental en procesado. Capacidad de absorber calor varía de 0,56-0,73 cal/g/°C. Baja conductividad de calor
- **Color:** oscura para industria.
- **Cristalización:** Miel crema

# REEMPLAZO DE 1 KG DE ENDULZANTE CON MIEL

|                         | %Sólidos | %Agua |  |
|-------------------------|----------|-------|--|
| Miel                    | 82.4     | 17.6  |  |
| Sacarosa                | 100      | 0     | Agrego 1,214 kg miel y retiro 0,214 kg líquido |
| Jarabe de Alta Fructosa | 71       | 29    | Agrego 0,862 kg miel y 0,138 kg líquido        |
| Jarabe de maíz          | 80.3     | 19.7  | Agrego 0,974 kg miel y 0,026 kg líquido        |

# PRODUCTOS FERMENTADOS

## PANIFICADOS

- Esponjosidad que perdura por más tiempo,
  - Se seca más lentamente
  - Menor tendencia a quebrarse (higroscopicidad),
  - Horneado más uniforme con superficie más dorada a bajas temperaturas (por contenido de fructosa),
  - Efecto en el aroma.
- 
- **Miel líquida en mezclas para pan,**
  - Mejora el color, la humedad y nivel de dulzura y retrogusto,
  - Estructura más fina,
  - Estables por 12 semanas a temperatura ambiente.
  - No tan aceptado con miel seca.



# LACTEOS

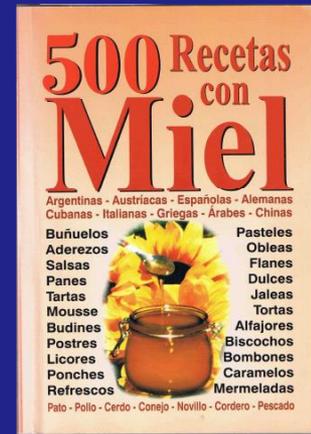
- **Leche pasteurizada endulzada con miel.**

- **Dulce de leche**

- **Yogurt.** Agregado de 10 % de miel con distintos % de leche entera y en polvo descremada, 2 controles. Mantiene el sabor mejor que los controles, mayor viscosidad. Preferido el de 10 % de Miel y 1 a 2 % leche entera.



- **Leche chocolatada con miel**, no reduce viscosidad, se mantiene en suspensión por 14 días. (84,4 % leche, 13,69 % miel y 1,83 % de cacao).

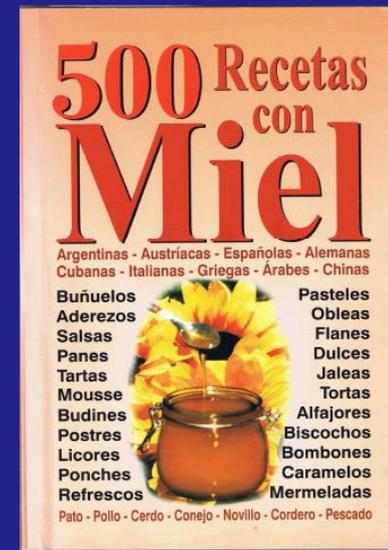


# PRODUCTOS FRESCOS

## PASTAS

(10 % de miel)

- Fácil amasado
  - Mejor sabor,
  - Producto uniforme,
  - No hay efectos adversos en la integridad de la masa,
  - Mayor vida útil (menos mohos).
- ❑ Con 30-40 % gomoso, dulce y más tiempo de cocción.



# CONFITURAS

- En productos tradicionales (turrónes, nougat).
- En gelatinas o gomas como saborizante.
- Limitaciones en caramelos y bombones.



# CEREALES PARA DESAYUNO

- Permite ajustar la consistencia del cereal.
- En forma líquida
- En forma seca para pulverizar



# BARRAS DE CEREAL (SNACKS O CANDIES)

- saborizante
- ligante



□ packaging impermeable

# CHIPS

## Chips de papa libre de aceite (microonda)

- mejora la textura.
- mejora el color (reacción Maillard)

## Chips de maíz saborizados con miel

- no significativo en la textura
- mejora el sabor
- es un nuevo producto.

# UNTABLES

- Mieles con agregado de ingredientes
- Se adicionan durante o después del sembrado.
- Conservado en heladera.

## MERMELADAS Y JALEAS

- Reemplazo parcial o total de sacarosa.
- Fruta + miel (hervido o en vacío) hasta concentración de 63 %.
- Miel líquida con frutas

## HELADOS



- Necesitan menor temperatura para congelarse
- Se derriten más fácilmente y a menor temperatura.
- A veces cristalizan
  - ❑ Con 8- 12 % de miel se logra buena textura.

# BEBIDAS NO ALCOHOLICAS

- Clarificador de jugos de manzana (solución 4 % de agua y miel).
- Tipo de miel según la bebida.
- Se usa ultrafiltrada
- Bebidas deportivas
- Jugos vegetales
- Té helado con jugo de limón –
- Gaseosas.
- Bebidas no alcohólicas con hierbas:
- Mantiene el color, el pH, % sólidos solubles.
- Aumenta el sedimento.
- Estables microbiologicamente
- Disminuye amargura y acidez.
- Conservación a 180 días,



**Honey**

## Honey in Non-Alcoholic Beverages

Financed by the National Honey Board and conducted at the

### Honey in Chocolate Milk-Based Beverages

Summary of a research project funded by the National Honey Board and conducted at the University of Nebraska-Lincoln Food Processing Center.  
Investigator: M.D. Phillips

**Background**  
This project was designed to formulate a chocolate milk beverage using honey as the sweetener source. The use of honey in milk beverages would provide many advantages to the products, such as flavor, color and mouthfeel as well as serve as a high carbohydrate/high energy source. The heavier, thicker mouthfeel desirable in some beverage products could be enhanced by the use of honey. Honey would be a more "consumer friendly" ingredient on the label than other types of body modifiers and would lend a more "natural" and healthful image to a product. The use of honey in a chocolate milk beverage would also produce a product with the flavor appeal children enjoy and an image that parents would find appealing as well.

**Objectives**  
The objectives of this project were to:

- Formulate a refrigerated chocolate milk beverage containing liquid honey
- Determine the effect of honey on the elimination or control of undesirable flavors such as bitterness
- Determine the effect of honey on the label
- Describe, where possible, the mechanisms by which honey may improve quality attributes
- Determine consumer acceptance of the products via sensory analysis

**Objectives**  
The goal of this project was to develop two fruit juice beverages containing honey and botanicals (lemon or chamomile and sweetened with honey) which would have great appeal to today's consumers.

The two main objectives of this project were 1) to formulate two different types of non-alcoholic beverages utilizing honey as the sole sweetener source and 2) to characterize the effects of the addition of liquid clover honey on non-alcoholic juice beverages.

Specific objectives were as follows:

- To formulate two non-alcoholic beverages: a cranberry juice-based beverage and a lemon juice-based beverage each containing a botanical ingredient
- To determine the effect of honey on bitterness and acidity in juice beverages over time
- To determine the effect of honey on the modification or intensification of desirable flavors in non-alcoholic juice beverages over time
- To determine the effect of honey on the modification or intensification of undesirable flavors over time
- To determine processing parameters utilized for this project may be feasible for long scale manufacturer, from the entrepreneur to the large food processor

**Processing parameters**  
The processing parameters utilized for this project may be feasible for long scale manufacturer, from the entrepreneur to the large food processor.

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# CERVEZAS

- La miel contribuye con azúcares fermentables (95 %)
- Da una cerveza más seca y suave,
  - Sabor fresco y color.
  - Es un ingrediente funcional.
- Se adiciona avanzada la fermentación.
  - Menor percepción de acidez.



Sumate  
a tu vida **miel**

**Matias Yanuzzio**

Carreteras Taradilla - Tandil

REDLAC



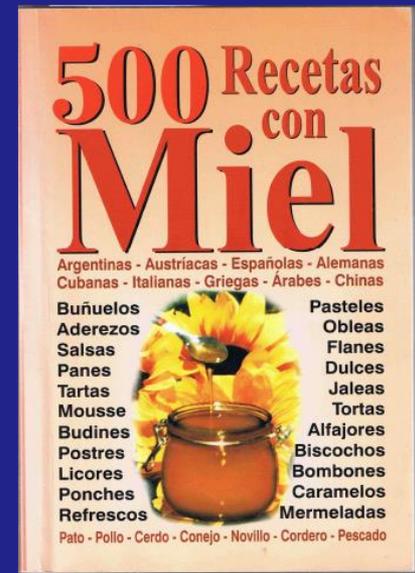
<https://www.diffordsguide.com/encyclopedia/3145/cocktails/20-best-honey-cocktails>

## SALSAS:

Carnes conservadas, jamón cocido.

Miel en salsas frescas y conservadas:

- disminuye el sabor agrio,
- disminuye el gusto a quemado en caso de sobrecocción
- mejora la consistencia de la salsa,
- reduce la actividad de agua
- extiende la vida útil



## **ESCABECHE:**

Escabeche de pollo con miel (0-10-20 %).

Pollo inyectado con escabeche con 20 % de miel fue superior al inmerso

# **HIDROMIEL:**

Vinos de miel con frutas o jugos de manzana

# “I Encuentro de Bebidas fermentadas a base de miel de Argentina”



Enfoque industrial

# 500 Recetas con Miel

Argentinas - Austríacas - Españolas - Alemanas  
Cubanas - Italianas - Griegas - Árabes - Chinas

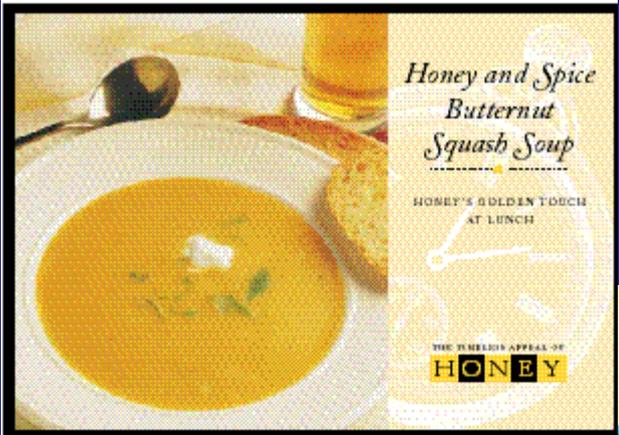
- Buñuelos
- Aderezos
- Salsas
- Panes
- Tartas
- Mousse
- Budines
- Postres
- Licores
- Ponches
- Refrescos



- Pasteles
- Obleas
- Flanes
- Dulces
- Jaleas
- Tortas
- Alfajores
- Biscochos
- Bombones
- Caramelos
- Mermeladas

Pato - Pollo - Cerdo - Conejo - Novillo - Cordero - Pescado





### Honey and Spice Butternut Squash Soup

HONEY'S GOLDEN TOUCH  
AT LUNCH

THE TIMELESS APPEAL OF  
**HONEY**



Summary of a research project funded by the National Honey Board and conducted at Kansas State University.  
Investigators: Edgar Chambers IV, PhD, and Paul M. Aramont, PhD

**Background**  
The number of salsas available on the U.S. market has increased dramatically over the past few years. In 1991, salsa became the leading U.S. condiment regarding the over popular ketchup. Honey is used widely in many condiments including mustard, barbecue sauces and dressings, yet only occasionally in salsa. However, as sweetened-salsa market is developing as some manufacturers have begun taking salsas beyond their ketchup roots.

**Project objective**  
The objectives of the National Honey Board-sponsored research project were to:

1. study the desirability and feasibility of the addition of honey to heat-processed and fresh salsas.
  2. determine optimum levels of honey, capsaicin (the naturally-occurring heat compound in hot peppers) and acidity in salsa.
  3. test various optimized formulas with consumers.
  4. understand the interactive effects of honey, heat and acidity on flavor and texture and
  5. determine the shelf-life stability of salsa with added honey.
- Experimental design**  
**Part 1: Formula development.** A response surface, central composite design with three independent variables (the levels of

honey, pH and heat) was used to develop 18 formula variations of salsa. The test design produced 14 products: three additional "control" products and a control with no added honey. Heat-processed and fresh salsa formulas were developed from commercially available products. Heat-processed salsa contained canned products, with the exception of fresh jalapeno and frozen dried onions, and was cooked and canned. Fresh salsa was made with fresh ingredients and was not cooked. For both types of salsa, capsaicin was diluted and used to obtain varying levels of heat (burn intensity),

### Honey-Sweetened Drinkable Yogurt Shake

Summary of a research project funded by the National Honey Board and conducted at Michigan State University.  
Investigators: Z. Urbaniak, Ph.D. and H. Vachon

**Background**  
Yogurt usage in food manufacture is growing rapidly. New and innovative products are currently being developed which capitalize on the nutritional appeal of yogurt. Drinkable yogurt shakes and dressings, sauces, dips and desserts

product-the drinkable yogurt shake.  
**Objective**  
The overall goal of this research project was to develop a highly desirable, fat-free drinkable yogurt shake sweetened with honey.

- Determine the effect of honey on preventing separation and on maintaining the color stability.
- Determine the necessary processing parameters to ensure a microbiologically stable product.
- Describe, where possible, the processing parameters used for the product.

### Honey Oil-Free Potato Chips

Summary of a research project funded by the National Honey Board and the California Polytechnic State University at San Luis Obispo.  
H. Klink, PhD.

**Background**  
Potato chips are developed in a process that involves frying in oil. An oil-free potato chip was successfully developed at the Cal Poly Food Science and Nutrition Dept. using a novel process with the aid of microwave energy. The product attracted the attention of local media but consumer acceptance surveys indicated that color

was a major concern associated with chips high in fat. The goal of this research project was to develop a highly desirable, fat-free drinkable yogurt shake sweetened with honey.

enhance the chip's quality. Both liquid and dry honey were tested. Aside from the unique flavor of honey, its reducing browning reaction. This would compensate for the lack of color and flavor development which was a problem with the initial process. In the initial process, the product temperature did not



### HONEY IN DRY BAKING MIXES FOR BREAD



### Honey in Heat Processed and Fresh Salsas

Summary of a research project funded by the National Honey Board and conducted at the University of Nebraska-Lincoln.  
Investigator: M.B. Pleshin

**Background**  
The number of salsas available on the U.S. market has increased dramatically over the past few years. In 1991, salsa became the leading U.S. condiment regarding the over popular ketchup. Honey is used widely in many condiments including mustard, barbecue sauces and dressings, yet only occasionally in salsa. However, as sweetened-salsa market is developing as some manufacturers have begun taking salsas beyond their ketchup roots.

- Determine the effect of honey on bitterness and acidity in sive beverages over time.
- Determine the effect of honey on the modification or intensification of desirable flavors in non-alcoholic juice beverages over time.
- Determine the effect of honey on maintaining color stability over time.
- Determine processing parameters used for the product.

**Objective**  
The goal of this project was to develop two fruit juice beverages containing honey and botanicals. Juice beverages containing ginseng or chamomile and sweetened with honey would have great appeal to today's consumers.

The two main objectives of this project were 1) to formulate two different types of non-alcoholic beverages utilizing honey as the sole sweetener source and 2) to characterize the effects of the addition of liquid clover honey on non-alcoholic juice beverages.

**Specific objectives were as follows:**  
• To formulate two non-alcoholic beverages: a cranberry juice-based beverage and a lemon juice-based beverage each



# ¡Cuidado Con La MIEL FALSA!



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Ministerio de Producción y Trabajo  
Presidencia de la Nación

# Enfoque industrial

cera



propóleos



jalea real



polen



# Cera

Industria electrónica, textil, vidriera, papelera

Agricultura, injertos

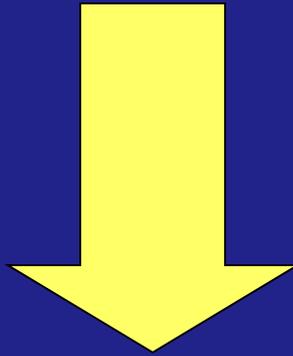
Medicina, bálsamos, ungüentos, supositorios, pomadas, emplastos

Cosmética cremas limpiadoras, astringentes, limpieza, lápiz labial

Alimentos. Chacinados, Golosinas

# **Enfoque industrial**

**Competitividad en producción primaria**



**Oportunidad en producción industrial**